



**OLIVE RIDLEY
PROJECT**



Senior Fundraising Manager



© Ahmed Ajfan Azeez

Help shape the future of sea turtle and ocean conservation

Thank you for your interest in joining the Olive Ridley Project.

We're looking for an ambitious fundraiser who is ready to take the next step in their career and help us build lasting partnerships and grow sustainable income that will enable our conservation work to reach even more people, places, and species.

Senior Fundraising Manager

Reports to: Chief Operating Officer

Location: 100% remote within the UK

Job type: Permanent, full-time (37.5 hours per week)

Salary: Up to £38,000 depending on experience + benefits

Application deadline: 15 August 2026 (Applications are reviewed on a rolling basis; we encourage early submissions as the vacancy will close as soon as a suitable candidate is identified.)

If you're passionate about building meaningful relationships, securing transformational funding, and making a genuine difference, we'd love to hear from you.



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Sea turtles keep oceans healthy. Healthy oceans keep us alive.

We depend on the ocean for our survival. It gives us more than half the oxygen we breathe and absorbs more carbon dioxide than all the world's forests combined.

To stay healthy, the ocean relies on every animal and plant that lives in it. But like a Jenga tower, if too many blocks – or the wrong one – are removed, it becomes unstable. Sea turtles are one of those vital blocks. Without them, the whole system risks collapse.

Most of the world's seven species of sea turtles are threatened with extinction due to human-induced pressures such as bycatch, entanglement in marine debris, habitat loss, and climate change.

Our mission

To protect sea turtles and their habitats through rescue and conservation medicine, scientific research, and educational outreach.

Our vision

A world where sea turtles can roam free from human-induced threats.

A welcome from our Founder & CEO

Thank you for considering a career with the Olive Ridley Project.

Since establishing the charity in 2013, we've grown from a small organisation focused on rescuing entangled sea turtles into an internationally recognised conservation charity working across multiple countries. Today our work spans rescue and conservation medicine, scientific & clinical research, education, and community engagement, all driven by the belief that protecting sea turtles helps protect the health of our oceans.

As our programmes have expanded, so too has our ambition. We know that achieving lasting conservation impact depends on building sustainable and diverse sources of income. Over recent years, we've strengthened our fundraising activity and developed a clear strategy for future growth. We're now looking for our first Senior Fundraising Manager to help lead the next stage of that journey.

Working closely with me and our leadership team, you'll help deliver that strategy by strengthening and diversifying our income, developing long-term partnerships, and helping ensure we have the resources needed to achieve our conservation ambitions.

We look forward to hearing from you.



Dr Martin Stlefox, FMBE
Founder & Chief Executive Officer



What we do

Rescue & conservation medicine



We provide specialist veterinary care for diseased and injured sea turtles. Our clinical approach focuses on treating individual sea turtles and advancing sea turtle population health guided by a One Health framework. We operate 3 sea turtle clinical facilities in the Maldives and have one of the largest sea turtle veterinary teams in the world.

Scientific & clinical research



We cannot protect what we do not understand. Our research advances knowledge to guide effective conservation strategies and safeguard habitats.

Educational & community outreach

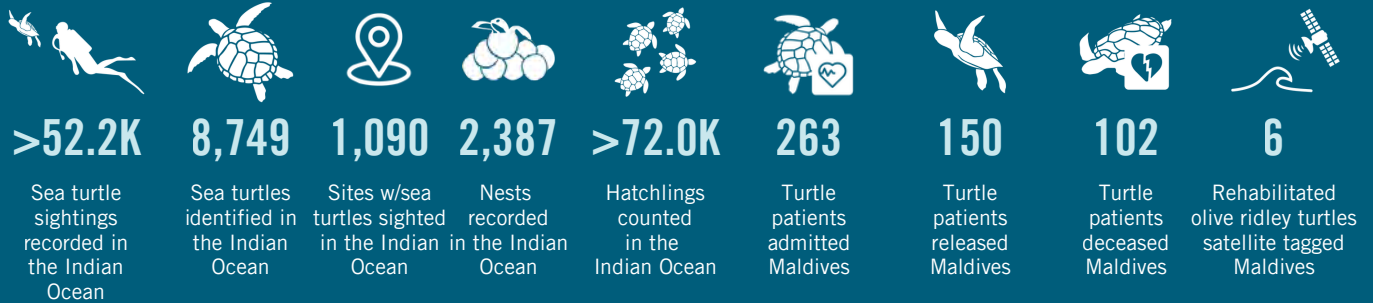


Education creates change. By inspiring people and partnering with communities, we build a future where people, wildlife, and the natural world thrive together in balance.

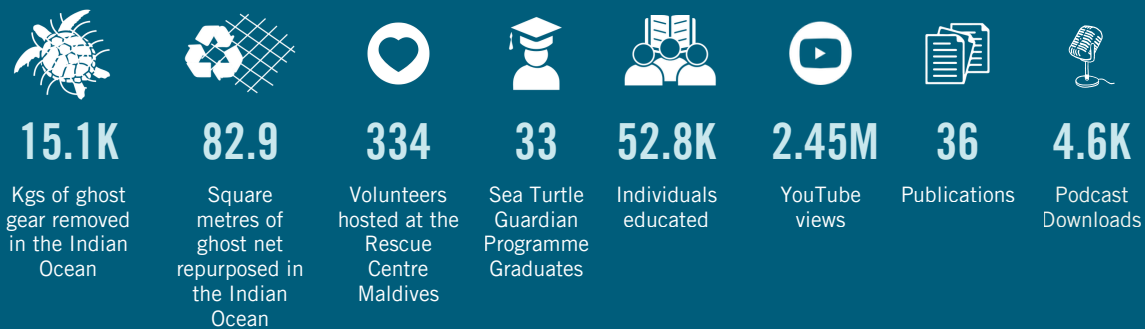
By applying the **One Health** model to sea turtle and habitat conservation, we recognise that these three areas – as well as animal health, ecosystem health, and human wellbeing – are deeply connected. This approach allows us to promote healthier oceans and better outcomes for sea turtles, and for people.

Our Impact in Numbers

Scientific research, rescue, and conservation medicine



Environmental education, collaboration, and community outreach



Since 2013 we've established programmes across:

- Maldives
- Kenya
- Oman
- Pakistan
- Seychelles

Today we:

- Operate one of the largest sea turtle photo-identification databases in the Indian Ocean.
- Deliver specialist veterinary care through our sea turtle rescue and clinical facilities.
- Conduct internationally recognised conservation research.
- Support coastal communities through circular economy projects, education, and capacity development.
- Work with governments, NGOs, universities, and businesses to deliver lasting conservation outcomes.

Olive Ridley Project operates across multiple countries through different legal entities:

Olive Ridley Project (ORP) is a registered charity 1165905 in England & Wales.

Olive Ridley Project – Kenya (ORPK), registered NGO-EPFPJ6 in Kenya,

Olive Ridley Project – Maldives (ORPM), registered NGO CR/04/2022



Working with ORP: Our values

Grounded in science

We use the best available evidence to guide our decisions, evaluate our impact, and continually improve our work through learning and innovation. Science provides the foundation for effective conservation, helping us understand complex challenges and adapt our approach as new knowledge emerges.

Collaboration

We work together across disciplines, organisations, and communities because the greatest conservation impact is achieved through collaboration. By listening, sharing knowledge, and valuing diverse perspectives, we create stronger, more sustainable solutions.

Passion

We care deeply about protecting the natural world and believe that passion inspires action. Our enthusiasm, determination, and optimism motivate us to overcome challenges, engage others and strive for meaningful, lasting impact.

Transparency

We communicate honestly and openly about our work, decisions, stewardship of donor funds, successes, and challenges. Transparency builds trust, strengthens accountability, and helps us learn, improve, and maintain the confidence of our colleagues, partners, supporters, and communities.

Respect

We respect the interconnectedness of the natural world, recognising that the wellbeing of people, wildlife, and ecosystems is inseparable. By valuing different cultures, perspectives, and environments, we create more inclusive, ethical, and lasting conservation outcomes.



Why join us?

This is an opportunity to shape the future of fundraising at ORP. You will:

- Work directly with the CEO and senior leadership team.
- Develop your experience across multiple fundraising disciplines.
- Build and grow our corporate partnerships programme.
- Influence the future direction of fundraising within the organisation.
- Help shape a fundraising function that is evolving alongside the charity.
- Work with an international team committed to delivering measurable conservation impact.
- Whether you're already a Senior Fundraising Manager or an experienced Corporate Partnerships, Trusts or Philanthropy Manager looking for your next challenge, this role offers genuine opportunities for professional development and progression.

Why this role matters?

Fundraising plays a vital role in everything we do.

Every rescue, every research expedition, every education programme, and every conservation initiative depends on the generosity of individuals, trusts, corporate partners, and supporters.

As we work towards significantly growing our corporate income over the next five years, fundraising will play an increasingly important role in achieving our strategic ambitions. As our first Senior Fundraising Manager, you'll help build on the strong foundations already in place, strengthen and diversify our income, and develop the partnerships that will enable us to expand our conservation impact.

About the role

This is an exciting opportunity for an ambitious fundraiser who is ready to take the next step in their career.

As our first Senior Fundraising Manager, you'll lead the delivery of our fundraising strategy while remaining hands-on in securing income across corporate partnerships, trusts and foundations, philanthropy, and other fundraising streams. Working closely with the CEO and senior leadership team, you'll strengthen and diversify our income, build long-term partnerships, and help shape the future of fundraising at ORP.

A key priority for the role will be developing our corporate partnerships programme, creating meaningful partnerships that deliver long-term value for both our partners and our mission.

Key responsibilities include:

- Lead the delivery of our fundraising strategy.
- Develop and implement our Corporate Partnerships Strategy.
- Secure funding from corporate partners, trusts, major donors, and individual supporters.
- Build and manage a strong fundraising pipeline.
- Develop compelling proposals, cases for support, and partnership opportunities.
- Monitor fundraising performance and report to the CEO and Board.
- Lead the effective use of the charity's CRM system, ensuring accurate donor records, pipeline management, Gift Aid processing, and reporting.
- Strengthen fundraising systems and processes to support future growth.
- Ensure fundraising activity complies with relevant legislation, fundraising standards, and data protection requirements.
- Represent ORP with donors, partners, and at networking events.
- Work collaboratively across the organisation to identify fundable projects.
- Support, mentor, and develop fundraising capability across the organisation.
- Contribute to a positive, collaborative, and values-led culture.

This is a fully remote UK-based role with occasional domestic and international travel. Reporting to the CEO, you'll also provide leadership and support to fundraising colleagues in our country offices and our Individual Giving team.

What we're looking for

We're looking for an ambitious, relationship-focused fundraiser with a proven track record of securing significant income and building long-term partnerships. Whether your experience is in corporate partnerships, trusts and foundations, philanthropy, or another fundraising discipline, you'll combine strategic thinking with a hands-on approach to help grow fundraising at an ambitious international conservation charity.

You'll bring:

- A strategic and commercially minded approach to developing sustainable fundraising plans and monitoring performance against targets.
- A proven track record of securing five and six-figure funding from trusts and foundations, corporate partners, major donors, and/or institutional funders.
- Experience developing and managing fundraising pipelines, from prospect identification through to stewardship and renewal.
- Strong relationship management skills, with the confidence to engage and influence senior stakeholders, donors, and partners.
- Excellent written and verbal communication skills, including developing compelling proposals, bids, cases for support, and presentations.
- The ability to identify new funding opportunities and develop strategic partnerships that deliver sustainable income.
- Experience using a CRM to manage donor relationships, fundraising activity, and reporting.
- Excellent organisational and project management skills, with the ability to manage multiple priorities and deadlines.
- A collaborative and solutions-focused approach, with experience working across teams to develop compelling funding opportunities.

Above all, you'll be motivated by the opportunity to make a meaningful contribution to an organisation where your ideas, initiative, and expertise will directly support the protection of sea turtles and the health of our oceans.

What we offer

- Up to £38,000 per annum depending on experience.
- Fully remote working (UK-based).
- Flexible working hours.
- 25 days annual leave plus bank holidays.
- Employer pension contribution.
- Occasional domestic & international travel.
- The opportunity to shape and lead a growing fundraising function.
- A supportive, collaborative, and purpose-driven international team.

How to apply

Send your CV & a brief cover letter explaining why you're interested in the role and how your experience matches the position to:

workwithus@oliveridleyproject.org

Please include job reference **ORPSFM001 + your full name in the subject line**

Application deadline: 15 August 2026

Applications are reviewed on a rolling basis; we encourage early submissions as the vacancy will close as soon as a suitable candidate is identified.

This post is subject to a standard Disclosure and Barring Service check.

Equal opportunities

ORP is committed to creating an inclusive and diverse working environment. We welcome applications from all suitably qualified candidates regardless of age, disability, gender identity or expression, marital status, pregnancy or parental status, race, religion or belief, sex, or sexual orientation.

Recruitment Process

Our recruitment process is designed to give you the opportunity to demonstrate your experience, skills, and approach, while also helping you learn more about the Olive Ridley Project and the role.

The process will consist of:

Stage	What to expect
Application	Submit your CV and covering letter
Shortlisting	Applications will be reviewed against the role requirements
First interview	A competency-based interview with the CEO and members of the interview panel.
Practical Assessment	Shortlisted candidates will be invited to complete a practical exercise relevant to the role. The assessment will be shared in advance and presented during the final interview.
Final Interview	Discussion of the practical assessment, your experience, and your approach to the role, followed by an opportunity for you to ask questions.